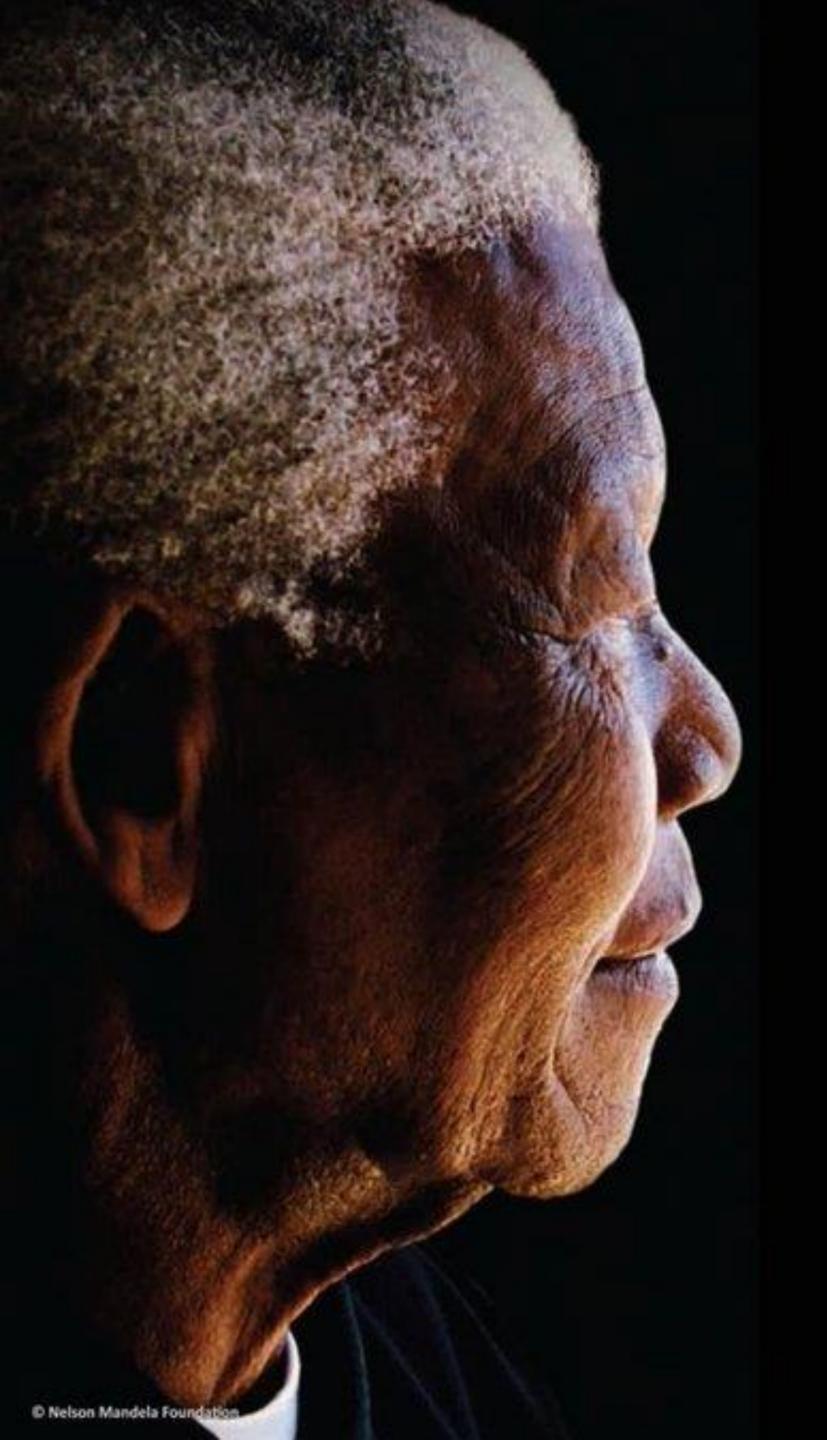


Leading with AFRICA in mind



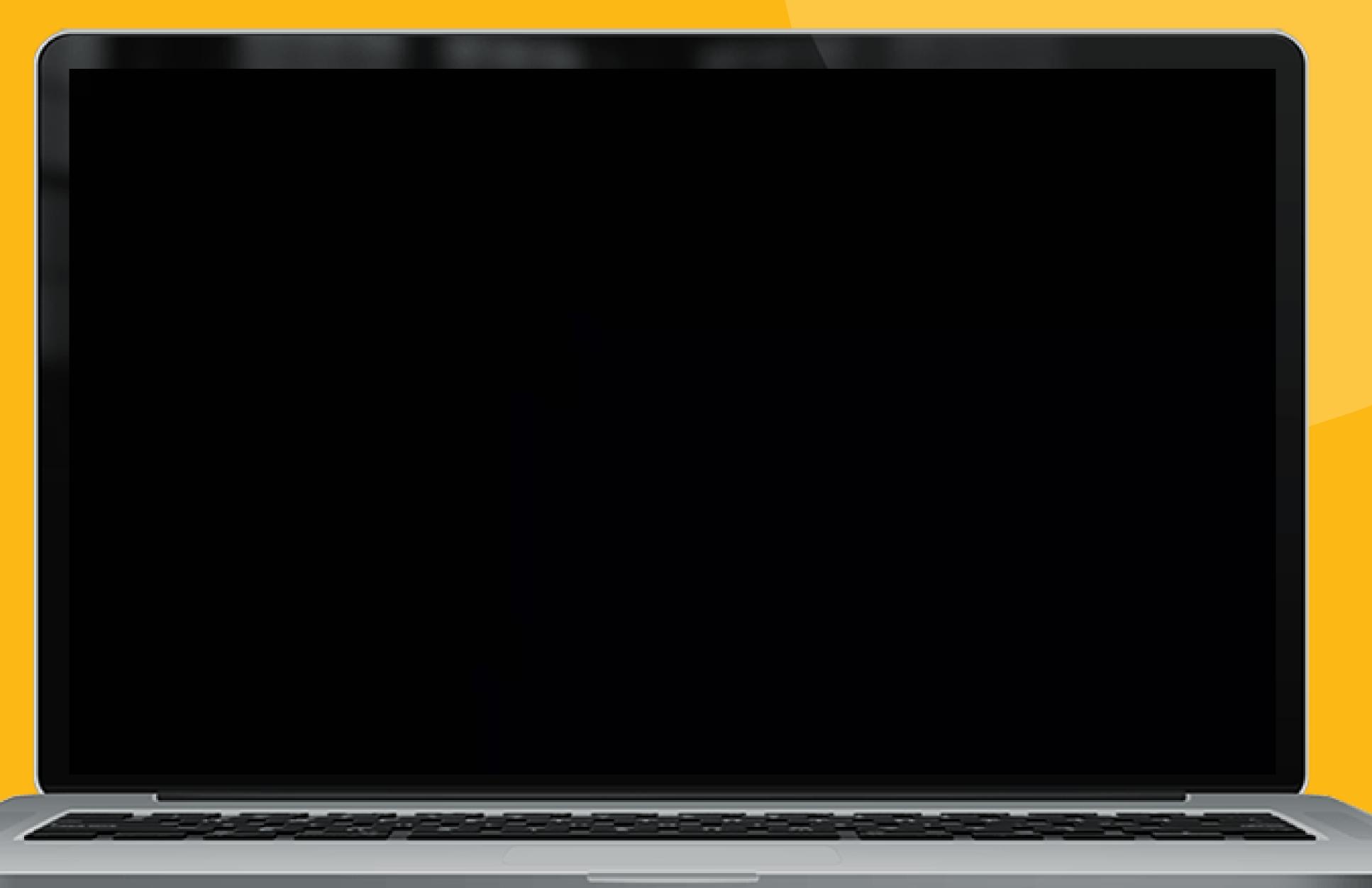


"The spirit of Ubuntu that profound African sense that we are human only through the humanity of other human beings - is not a parochial phenomenon, but has added globally to our common search for a better world"

Nelson Rolihlahla Mandela

## AFRICA'S GREATEST STORY





# BEAUTIFUL THINGS





## GROWING DEMAND FOR LUXURY GOODS

305

A South African brands that have taken great strides in affirming their place in the world of High-end luxury



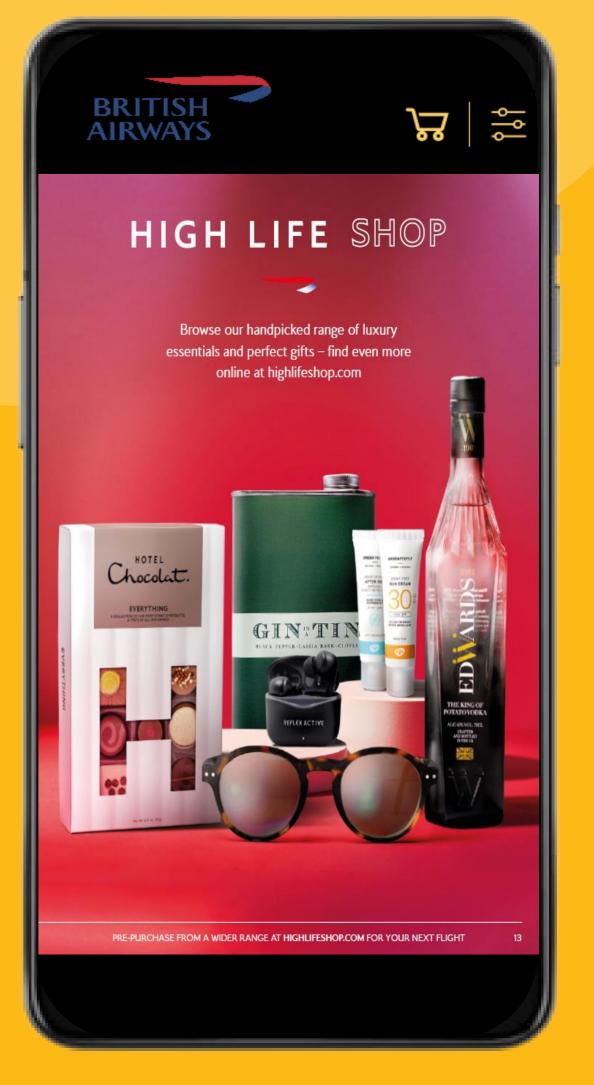
#### PROVENANCE

With each range we plan, we aim to launch brands that are locally sourced and made. We utilise our inflight duty-free magazines to tell the stories that will elevate and drive awareness of locally produced brands.



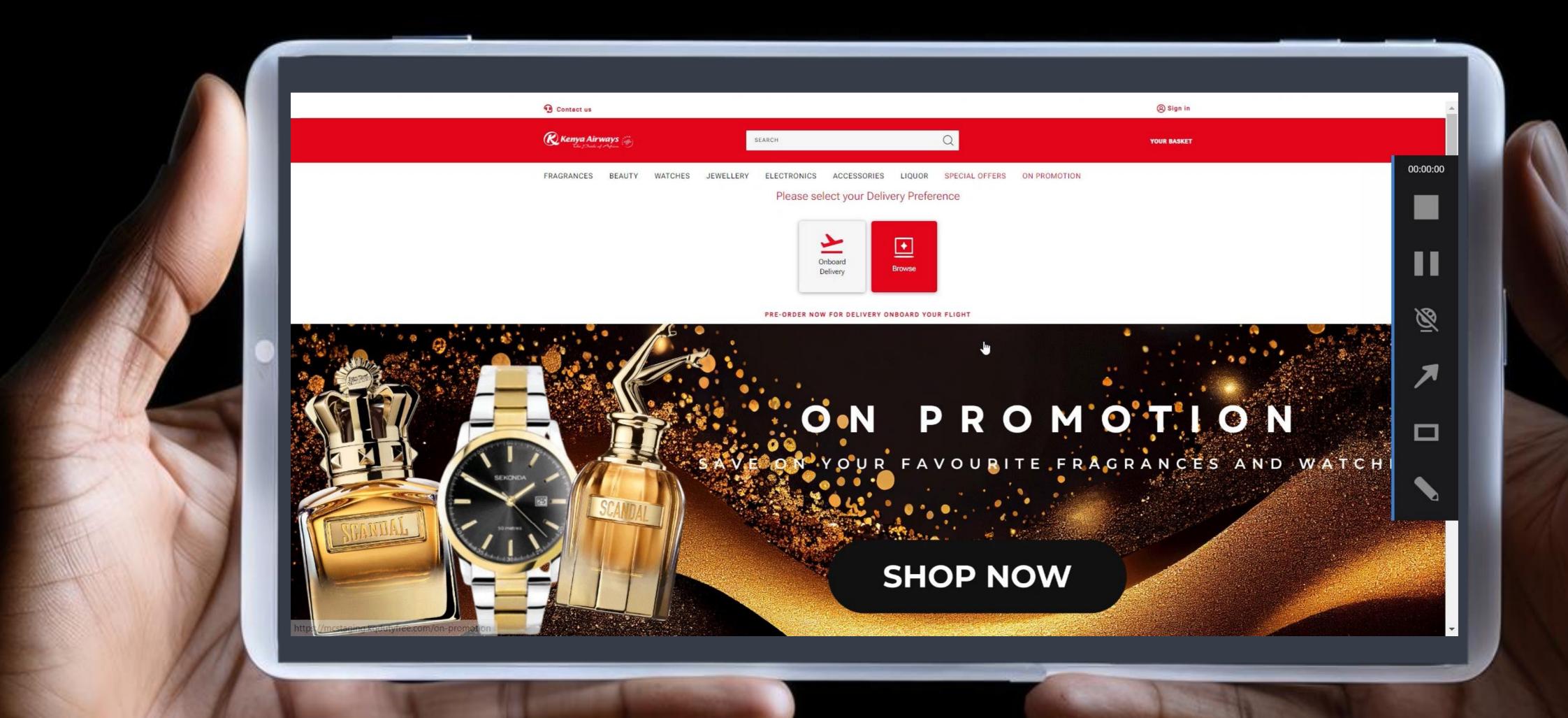






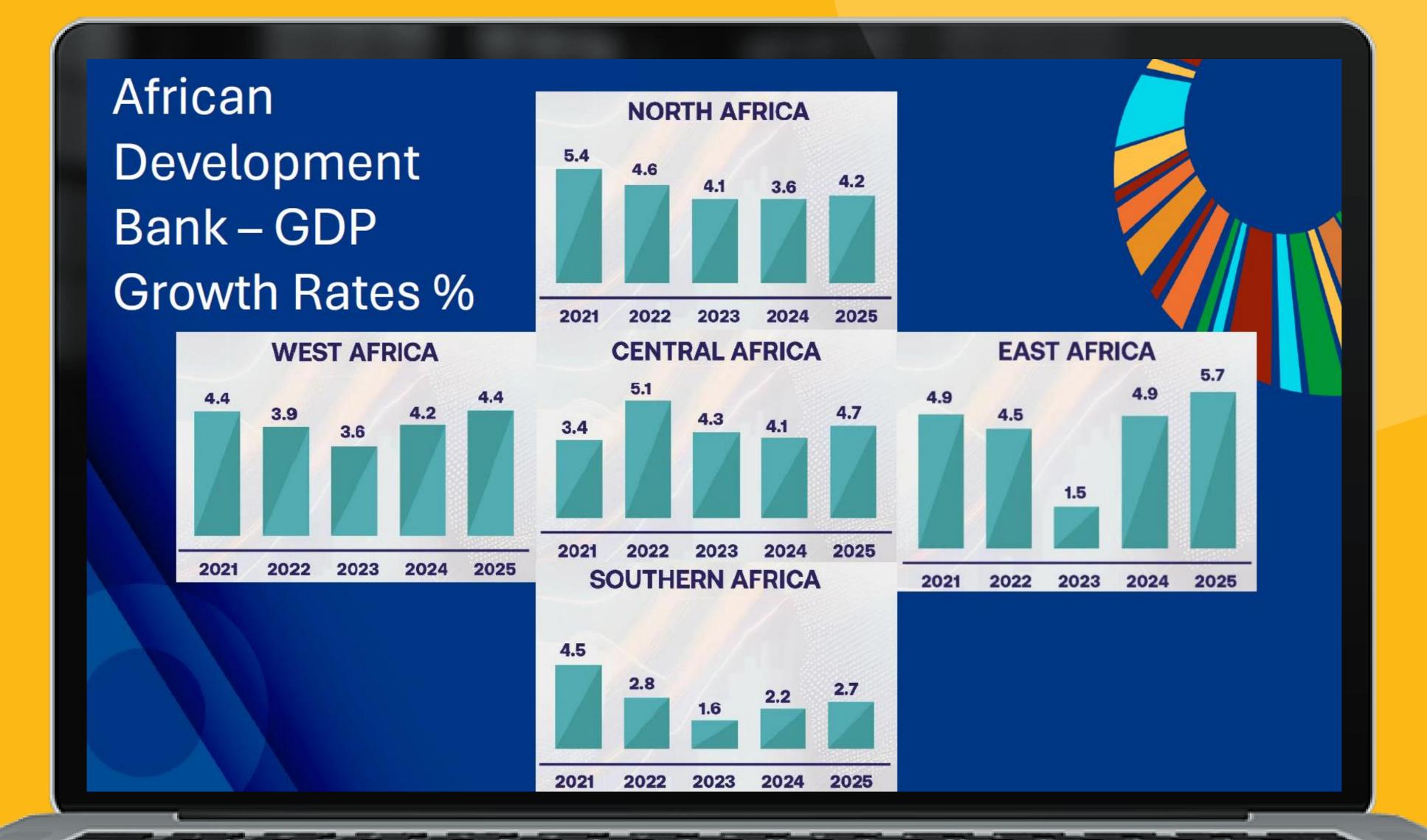
## SHOPPING DUTY FREE





#### GROWTH IN GDP







## TRAVEL & TOURISM IN EAST AFRICA



THE EAST AFRICAN WILD LIFE SOCIETY MEMBER















### **GROWTH OF WEALTH IN AFRICA**

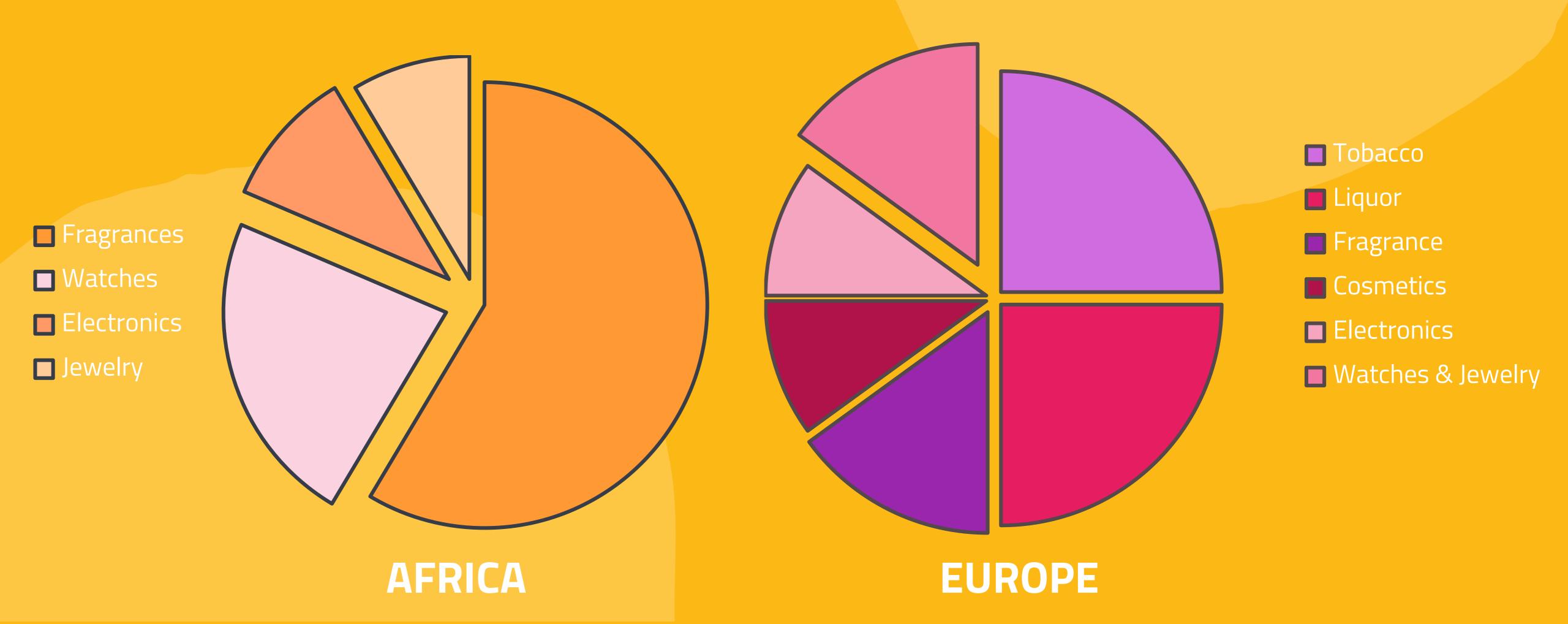


"The New World Wealth 2024 reports that the "Big 5" wealth markets are South Africa, Egypt, Nigeria, Kenya and Morocco have approximately 150,000 High-Net-Worth individuals. These five markets account for 56% of the continent's millionaires and over 90% of its billionaires. This represents a significant portion of Africa's affluent population"

#### INFLIGHT DUTY-FREE TRENDS IN AFRICA vs EUROPE



The mix of category trade across the continents varies quite distinctly and requires a very different approach to range building



#### LUXURY FRAGRANCES





Africa and the Middle East need to unite in finding innovative ways to enhance customer experience within the inflight Duty-Free space which will encourage trust from the big classic brands that inflight Duty-Free can maintain their brand equity whilst enriching their value proposition



TOM FORD





